



Meeting Equity

Bring everyone to the same table, no matter where they are, with conferencing experiences where all voices are heard.



Reliability

Maximize meeting uptime with remote management and solutions that protect AV equipment.



Repeatable Success

Save time and money across rollouts to meet the greater need for more conferencing spaces.



Familiarity

Provide a consistent experience across various office locations for user familiarity and comfort.



Adaptability

Easily modify conferencing spaces for future needs by specifying solutions that can grow as you grow.





Explore These Hybrid Conferencing Trends in These Top Spaces

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Small Conference Rooms

Create Spaces that Level the Playing Field

Meeting spaces have largely been optimized for the people physically in the room. Going forward, conference room design must accommodate a variety of in-person to remote attendee ratios. This means using technology that approximates the 1:1 experience we've all had with remote conferencing. Culturally, if we don't do these things, we risk estranging people who are working remotely and losing them to companies that are optimized to provide a more collaborative environment.







Vaddio ConferenceSHOT ePTZ Camera

Recreate the 1:1 experience with intelligent auto-framing algorithms that keep participants in view.





Reliability

Middle Atlantic RackLink

Compact IP-controlled power products with RackLink™ remotely monitor and address potential issues before they derail a meeting.





Repeatable Success

Chief Proximity CSPH

Store equipment where it's used - and prepare large roll-outs by pre-populating devices off-site before deployment.





S Familiarity

Luxul Small Network **Switches**

Adding small ethernet switches like the SW-100-04P or XGS-1005 to conference room tables provides reliable, high-bandwidth connections for video conferencing.





Adaptability

Chief Tempo Flat Panel Floor Support System With ample storage space and the ability to add dual displays, Tempo can be

sized to fit the space.



Level Up and Be Seen

Create a better visual experience with the Middle Atlantic Forum Arc Table to ensure everyone is in sight.

Impromptu Meeting Spaces

As people return to the office, they're finding a greater need for impromptu conference rooms to hold quick brainstorming sessions. The trend is heading toward repurposing private meeting rooms and offices as videoconferencing spaces that feature acoustic privacy. Open conference spaces should be carefully approached with audio top of mind.







Middle Atlantic Forum **Collaboration Suite** This flexible a la carte solution supports AV-enhanced meeting equity for attendees, whether they're in the office or working remotely.





performance.

Reliability

C2G Performance Series HDMI Cables Designed, manufactured, and tested to deliver ultimate





Repeatable Success

Vaddio Deployment Tool Simplify installations by viewing all your Vaddio products across a deployment on one screen. Conduct mass firmware updates on hundreds of devices all at once.





Familiarity

C2G Conference Room Video Hub

Display and share crisp, high-resolution 4K content in conference rooms for improved decision making.



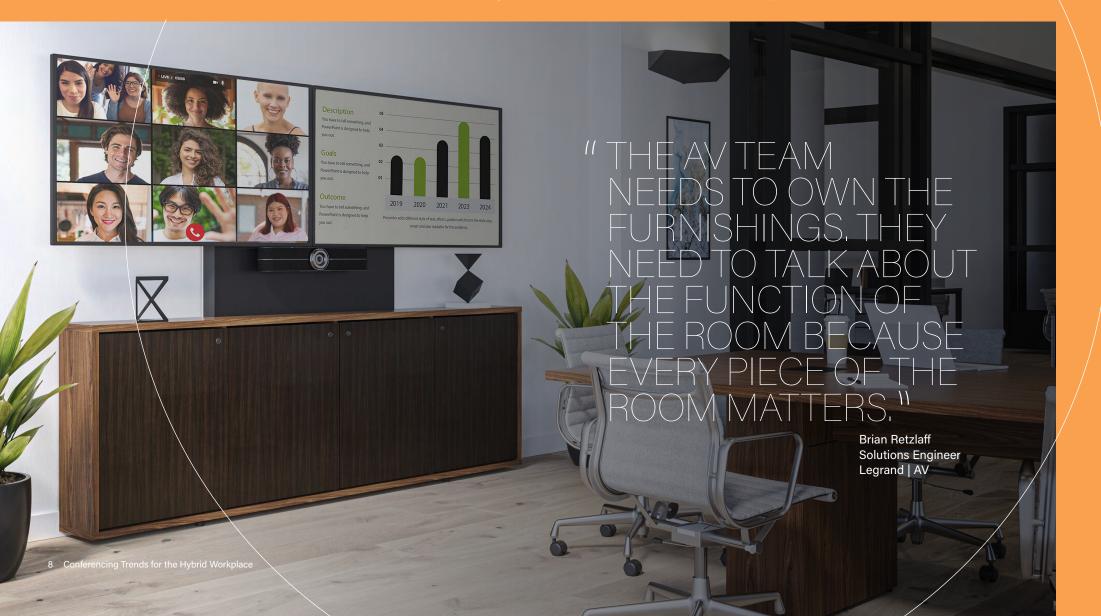


Adaptability Chief Fusion Manual

Height-Adjustable Cart with Vaddio ConferenceSHOT ePTZ Mobile conferencing systems bring the meeting to any location.



Medium to Large Conference Rooms







Da-Lite Tensioned Advantage with SightLine Ensures everyone in the room can see the content. Thin cables eliminate black drop and provide a great aesthetic that allows more choices in camera and speaker placement.





Luxul ProWatch

ProWatch gives you the ability to proactively respond to network issues and remotely manage your clients' systems - without setting foot on their properties.





Repeatable Success

C2G 4K HDMI Adapter Rings

No conference room should be without one. Make sure people can connect to the display system no matter what device they bring to the room.





Example 2 Familiarity

Luxul AMS-1208P Switch

Ideal for all mid-size conference rooms. Provides PoE ports for microphones, cameras and control panels.





Middle Atlantic C3 Credenza with Dual Display

With single and dual display options, plus choices on numbers of equipment bays, the C3 Credenza is the personification of flexibility.

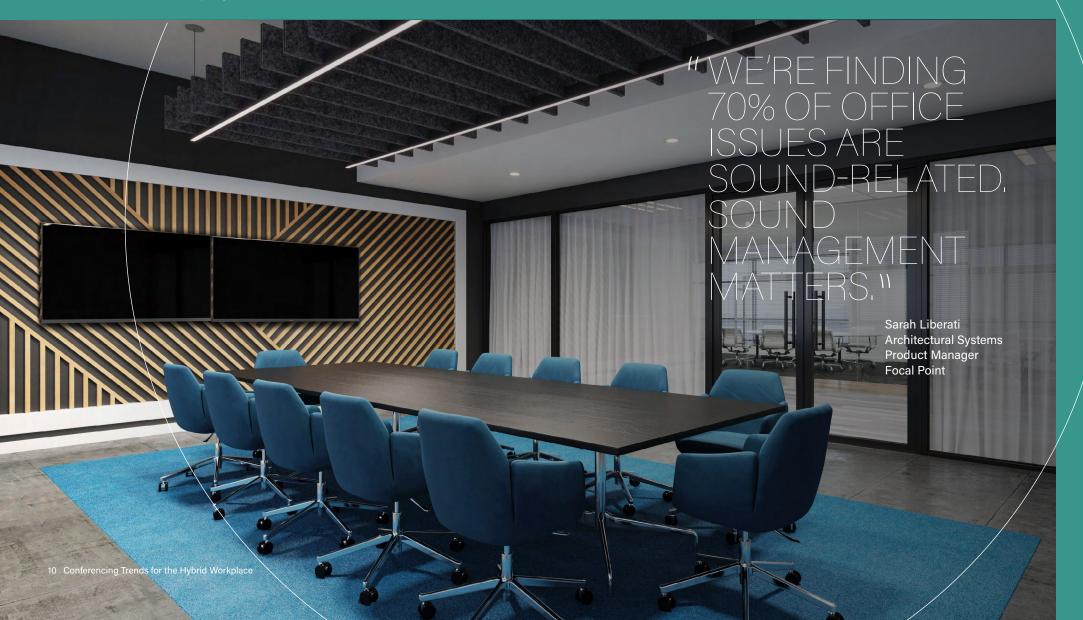


Level Up for Better Collaboration

Vaddio IntelliSHOT **Auto-Tracking Camera** With auto-framing that automatically keeps participants in view, your video calls can have an even bigger impact on productivity and the bottom line.

Boardrooms

Equip boardrooms with AV technology that provides the best in audio and video communication, so quarterly reports and town hall presentations go off without a hitch. Better yet, make an impression with boardrooms that have a wow factor to reinforce the company's culture and values.







Vaddio ConferenceSHOT AV

HD Conference Room System Elevate the collaboration experience with great video and audio from the ConferenceSHOT AV. Choose table or ceiling mics for your meeting space, then add the ConferenceSHOT speaker for

robust in-room audio.





Reliability

Middle Atlantic T5 Series **Conference Tables**

T5 Tables are the industry's only conference table designed to properly support AV technology for ultimate system reliability, 24/7/365.





S Familiarity

Da-Lite Tensioned Advantage® with SightLine™ and Parallax® Stratos 1.0

Let presentations shine without being affected by ambient light, complete with a sleek cable drop that doesn't spoil the boardroom aesthetic.





Middle Atlantic UPS **Backup Power**

Don't let a power blip cause lengthy reboots in the middle of a presentation. UPSs are an essential part of an AV system when uptime is a necessity.



Level Up for the Wow Factor

Chief TiLED dvLED Video Wall **Mounting System** Make a boardroom to rule them all with a dvLED video wall that supports the most creative configurations.

Training Rooms

Training rooms have perhaps the biggest AV challenges in a hybrid workforce environment. Adding remote capabilities to training environments requires collaboration solutions that keep everyone on the same level of interaction regardless of how distributed the team might be.







Vaddio USB Audio Bundle Using multiple microphones and speakers in a training room allows everyone to hear and be heard, no matter where they are seated.





C2G HDBaseT Extenders

Extend a 4K HDMI source up to 130ft to a 4K display using a single Cat6a Ethernet cable. Ideal for delivering flawless 4K quality to training room displays.





Wiremold ModPower Outfit every training room table with easy-to-reach power for attendees with the added benefit of no-trip hazards. Ideal for tables that need rearranging.





Da-Lite IDEA™ Screen

This multi-purpose tool serves as a projection-quality surface for interactive projectors and as a magnetic whiteboard that can be written on with dryerase markers.





Vaddio EasyIP System Simplify conference room designs by moving video and audio onto the network. Provide superior user experience with up to four PTZ cameras.



Level Up for Mobility

Chief XPA1UB Cart with interactive display and Vaddio IntelliSHOT The ideal mobile solution for training rooms. Perfect for extralarge and touch panel displays as well as dual monitor* video conferencing.

*Use the FCA624B accessory for dual monitor configurations.



Product Reference

This section contains part numbers and links for products and solutions mentioned in this brochure, categorized by meeting space.

Small Conference Rooms

Vaddio ConferenceSHOT ePTZ Camera -999-21050-000

Chief Tempo Flat Panel Floor Support System - AVSFSS Series

Chief Proximity - CSPH Series

Middle Atlantic RackLink

Luxul Small Network Switches

Middle Atlantic Forum Arc Table



Impromptu Meeting Spaces

Middle Atlantic Forum Collaboration Suite

Chief Fusion Manual Height Adjustable Cart with Vaddio ConferenceSHOT ePTZ - **999-21050-000**

Vaddio Deployment Tool

C2G Performance Series HDMI Cables

C2G Conference Room Video Hub -

C2G9974



Medium to Large Conference Rooms

Da-Lite Tensioned Advantage Screen with SightLine

Middle Atlantic C3 Credenza with **Dual Display**

C2G 4K HDMI Adapter Rings

Luxul ProWatch

Luxul Switch - AMS-1208P

Vaddio IntelliSHOT Auto-Tracking Camera



Boardrooms

Vaddio ConferenceSHOT AV HD **Conference Room System**

Middle Atlantic T5 Series Conference Tables

Middle Atlantic UPS Backup Power

Da-Lite Tensioned Advantage with SightLine and Parallax Stratos 1.0

Chief TiLED dvLED Video Wall **Mounting System**



Training Rooms

Vaddio USB Audio Bundle

Vaddio EasyIP System

Wiremold ModPower

C2G HDBaseT Extenders

Da-Lite IDEA Screen

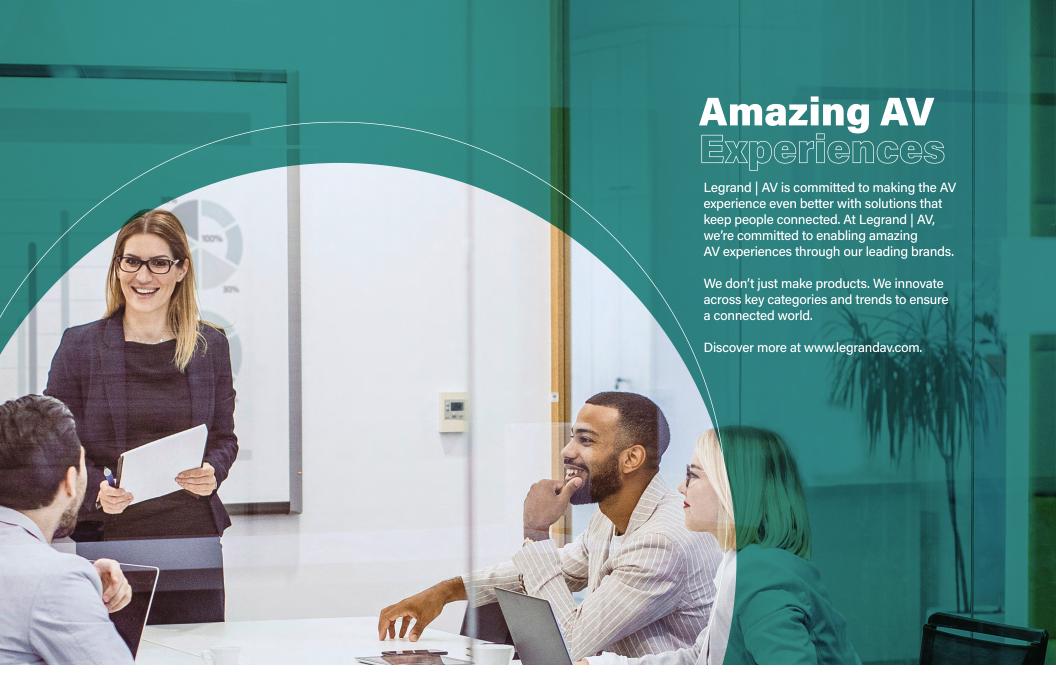
Luxul Large Switches

Chief XPA1UB Cart with interactive display and IntelliSHOT

Fusion Dual Monitor Accessory

FCA624B

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